



November 8, 2017

To Whom It May Concern:

Farm Service Agency (FSA) confirms that our records reflect that the Alabama Cooperative Extension System (ACES), has conducted the following two day outreach activities with the Alabama FSA State Office:

- Enterprise Budgets, Alternative Budgets and Organic Production Workshop – Auburn, AL – August 21-21, 2017
- Enterprise Budgets, Alternative Budgets and Organic Production Workshop – Enterprise, AL – September 6-7, 2017
- Enterprise Budgets, Alternative Budgets and Organic Production Workshop – Decatur, AL – September 12-13, 2017

Additionally, our records reflect that the ACES has agreed to conduct the following outreach activities with the Alabama FSA State Office in the near future:

- Enterprise Budgets, Alternative Budgets and Organic Production Workshop – Monroeville, AL – November 28-29, 2017
- Enterprise Budgets, Alternative Budgets and Organic Production Workshop – Selma, AL – February 21-22, 2017

The above listed activities include the areas in which our records reflect FSA collaboration. ACES was an important partner at these events, as enterprise budgets are paramount to the success of small and niche market producers. The three events that have taken place resulted in the training of more than 40 Alabama producers, with over 35 individuals scheduled to attend the Monroeville, AL workshop alone. FSA does not have the expertise to conduct budgeting workshops, thus we rely heavily on ACES to train our producers to ensure sustainably and success in their endeavors.

Sincerely,

  
Jacqueline McCloud  
Acting State Executive Director