

**Annie's Project**  
**November 5<sup>th</sup> – December 10<sup>th</sup>, 2019**  
**9:30 am – 2:30 pm**

**November 5th, 2019 – Week 1**

- 9:30 am Registration, Introductions, networking, coffee, housekeeping, and overview of the program
- 10:00 am *Discover the Color of Your Personality – Missy Bablick, Human Development & Relationships Educator, Extension Barron County, Meredith Arcand, Youth Action Hudson.* What is your most comfortable personality “style”? Learn how this preference affects communications, learning styles and even how you will run your value-added agriculture enterprise. We will also incorporate some workshop touchstones or guidelines as we discuss preferences and learning style.
- 12:00 pm Lunch & Ice Breaker Activity
- 1:00 pm *Risk Overview –Sara Swenson, Compeer Financial.*
- 2:15pm Homework, recap & baseline survey

**November 12<sup>th</sup>, 2019 – Week 2**

- 9:30 am Networking, coffee, welcome, and review from week 1
- 10:00 am *Understanding Financial Statements- Ryan Sterry, Agriculture Agent, Extension St. Croix County, Katie Wantoch, Agriculture Agent, Extension Dunn County.* This session will provide participants with a beginning foundation on how to construct and analyze the core financial information for their agricultural enterprise. Participants will start work on completing their own balance sheet and income statement.
- 12:00 pm Lunch & Local Speaker –*Leslie Svacina, Cylon Rolling Acres*
- 1:00 pm *Build your Personal Brand – Sara Swenson & Erin Kamm, Compeer Financial.*
- 2:15pm Homework, recap & mid-series survey

**November 19<sup>th</sup>, 2019 – Week 3**

- 9:30 am Networking, coffee, welcome, and review from week 2
- 10:00 am *Estate Planning Overview – Bridget Finke, attorney, Valley Crossing Law.* Bridget has a farming background and utilizes her first-hand experience with farm expansion and generational transfer issues to assist her clients with a variety of business and estate planning issues. This session will give you an overview on different estate planning issues to consider
- 12:00 pm Lunch & Activity
- 1:00 pm *Who Gets Grandma's Yellow Pie Plate? – Erin Kamm, Compeer Financial.*
- 2:15pm Homework, recap & mid-series survey

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**November 26<sup>th</sup>, 2019 – Week 4**

- 9:30 am      Networking, coffee, welcome, and review from week 3
- 10:00 am      *Analyzing your Farm Business & Budgeting –Katie Wantoch, Agriculture Agent, Extension Dunn County.*
- 12:00 pm      Lunch & Local Speaker –*Kailey El Meddah, Wipfli*
- 1:00 pm      *Managing Your Personal Finances – Jeanne Walsh, Human Development & Relationships Educator, Extension Chippewa County.*
- 2:15pm      Homework & recap

**December 3<sup>rd</sup>, 2019 – Week 5**

- 9:30 am      Networking, coffee, welcome, and review from week 4
- 10:00 am      *Strategic Planning/SWOT Analysis – Simon Jette Nantel, Agriculture Economics Specialist, UW-River Falls & Extension.*
- 11:30 am      Lunch & Local Speaker – **Chrissy Seibel, Seibel's Organic Dairy & Meats**
- 12:30 pm      *Crop & Livestock Insurance – Kelly Jones, Compeer Financial.*
- 1:00 pm      *Financial Planning/Insurance Products – TBD.*
- 2:15pm      Homework, recap & end-of-series survey

**December 10<sup>th</sup>, 2019 – Week 6**

- 9:30 am      Networking, coffee, welcome, and review from week 5
- 10:00 am      *“Taking Care of You” Program – Stephanie Hintz, Human Development & Relationships Educator, Extension Dunn County.* Stephanie will help you to understand stress and increase your social and emotional wellbeing skill sets.
- 11:30 am      Lunch
- 12:00 pm      *Brush Strokes Paint Party*
- 2:15 pm      Evaluation & Graduation Picture

